Requirements for the Business Major

You may apply for the Business major only after completing three full semesters and ECON 2a or 10a; BUS 6a; and BUS 10a. You MUST earn a minimum grade of "C" in your core and Business Administration courses to count toward your Business Major. "C-" is the minimum grade accepted for your Business & Society courses. Pass/Fail is not accepted on any courses.

I. Prerequisite for the Major

ECON 2a Survey of Economics -- or -- ECON 10a Introduction to Microeconomics

II. Business Core (take all courses)

Course Name and Number	Pre-reqs/Co-reqs			
BUS 6a Financial Accounting	Pre-req: ECON 2a or ECON 10a			
BUS 10a Business Fundamentals	Co-req: BUS 6a (may take BUS 6a concurrently)			
BUS 51a Introduction to Business Analytics w/Excel	Pre-req: Bus 6a (Exempt by ECON 83a, Math 36a & 36b, PSYC 51a, BI 51a)			
BUS 71a Introduction to Finance (or ECON 171a)	Pre-req: BUS 6a; BUS 51a (or equiv.)-can be taken concurrently			
BUS 120a Organizational Behavior in Business (or PSYC 150b)	Pre-req: BUS 10a			
BUS 152a Marketing Management	Pre-req: BUS 10a; BUS 51a (or equiv.)-can be taken concurrently			

III. Thematic Electives (take 2 courses from III.A and 3 courses (12 credits) from III.B)

III.A. Business and Society

Communications, Commerce, and Culture		Environment, Health and Social Policy		Law and G	overnment	Applied Methods		
AMST 103b	Advertising & the Media	ECON 57a	Environmental Economics	AAAS 126b	Political Economy of the Third World	COSI 12b	Adv. Programming Techniques in Java	
ANTH 26a	Communication & Media	ECON 76b	Labor Economics	AMST 188b	Louis Brandeis: Law, Business, & Politics	COSI 21a	Data Structures & Fundamentals of Computing	
ANTH 70a	Business, Culture & Society	FA 181a	Housing & Social Justice	ECON 20a	Introduction to Macroeconomics	MATH 15a	Applied Linear Algebra	
ANTH 163b	Production, Consumption & Exchange	HS 104b	American Health Care	ECON 35b	The History of Taxation	MATH 37a	Differential Equations	
CHIN 106b	Business Chinese & Culture	HS 110a	Wealth & Poverty	HIST 160b	American Legal History II	MATH 126a	Intro. to Stochastic Processes & Models	
CLAS 121b	Money, Markets, & Society	HSSP 104b	Health Economics	LGLS 114a	American Health Care: Law & Policy			
ECON/FA 87a	Economics & the Arts	HSSP 106a	Managing Medicine	LGLS 127b	International Economic Law			
ENG 188b	Capitalism & Culture	HSSP 107b	Health Care Technology	LGLS 138b	Science on Trial			
FREN 124a	French Cultural Perspectives on Work & Business	SOC 112b	Social Class & Social Change	POL 172b	International Political Economy			
HBRW 124a	Hebrew for Business	SOC 117a	Sociology of Work & Gender	SOC 123bThe Welfare State & Nonprofit America				
HIST 118a	The History of American Advertising	SOC 175b	Env. Movements: Org, Networks, & Partnerships					
NEJS 163a	Jews & American Capitalism							
PHIL 25a	Business Ethics							
PSYC 34b	Social Psychology							
SOC 120b	Globalization & the Media							
SOC 150b	Culture of Consumption							
THA 138a	The Business of Show Business							

III.B. Business Administration

Accounting and Finance		Human Resources and Leadership		Innovation and Strategy		Management		Marketing	
	accounting course: Intermediate Financial	BUS 89b	Work in the Global Bus. Environment	BUS 130a	Entrepreneur- ship and Innovation	BUS 111a	Business Analytics	BUS 111a	Business Analytics
• BUS 114a	Accounting Managerial Accounting	BUS 125a	Leading in the Era of Diversity	BUS 160a	Competitive Strategy	BUS 114a	Managerial Accounting	BUS 153a	Marketing Research
(2) plus at least one finance courses • BUS 117a/FIN 20	rses:	BUS 222f*	Global Dexterity	BUS 231a	Entrepreneurial Finance and Business Plans	BUS 172a	Operations Management	BUS 155a/	^{255a} Consumer Behavior
	Corporate Finance: Corporate Finance: European Case	BUS 227a	Influence, Power & Identity	BUS 232f <u>*</u>	Digital Fabrication with Robotics	BUS 174a	Supply Chain Management	BUS 160a	Competitive Strategy
Studies • ECON 171a Financial Economic (or Fin 201a)	Financial Economics	BUS 275a	Intro. to Negotiations	BUS 233a*	Entrepreneur- ship & Rapid Prototyping	BUS 258f*	Sales & Sales Management	BUS 257f <u>*</u>	Social Media & Advertising
• BUS 109a	ves to choose from: Human Psychology & Fin. Decision Making	BUS 297c	Leadership Internships in Social Impact Org.	BUS 261a*	Managing Technology & Innovation	LGLS 189a	Business Law	BUS 258f <u>*</u>	Sales & Sales Management
• BUS 180a	Real Estate & Society The Financial System			BUS/ECON	265a <u>*</u> Bus. & Econ. Strategies in Emerging Mkts.			BUS 259f*	Digital Marketing
ECON 161aECON 172b	International Finance Money & Banking			BUS 295a <u>*</u>	Field Project: Social Impact Innovation			BUS 292a*	Marketing Field Project
				ECON 135a	Industrial Organization				
				ECON 141b	Economics of Innovation				

Specializations

A specialization is achieved by taking 3 courses in one of the 9 designated themes (see III.A and III.B). This specialization does not appear on the transcripts but may be reported on a resume.

Double-Counting

Business and Economics majors should review the Bulletin for restrictions regarding double counting.

*Note

Juniors and Seniors have the opportunity to take 200-level graduate courses at the Business School with sufficient preparation. Students will need to request permission from the Business Program Administrator

Foundational Literacies

As part of completing the Business major, students must complete:

- Bus 47a, Business Communication in order to fulfill the writing intensive and oral communication requirements
- Bus 6a, Bus 10a, Bus 51a or Bus 71a in order to fulfill the digital literacy requirement