

JOHN GALT

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EDUCATION

- 2008-Present **BRANDEIS INTERNATIONAL BUSINESS SCHOOL** **Waltham, MA**
Master of Arts, International Economics and Finance, expected May 2010
Global Leadership Fellow, GPA 3.7
Relevant Courses: Financial Theory, Options and Derivatives, Pricing Derivatives
- May 2007 **PARIS DAUPHINE UNIVERSITY** **Paris, France**
Bachelor of Science in Applied Economics and Finance, with distinction, GPA 3.67

EXPERIENCE

- Summer 2009 **JP MORGAN** **London, UK**
Intern, Equity Derivatives Department
- Marketed derivatives based structures for French and Belgian corporate client types: hedging operations, equity enhancing structures, structured swaps and M&A related structures
 - Studied the regulatory treatment and the accounting (IAS, French GAAP and US GAAP) impact of the market structures
 - Created models for option pricing for traders to make long or short term decisions
- May-July 2007 **SOCIETE GENERALE ASSET MANAGEMENT** **Paris, France**
Sales Assistant for Structured Products
- Managed purchase and sale orders on SGAM AI structured products to fulfill customer orders globally (Secondary Market), processed over 300 orders per month
 - Promoted to Head of the Secondary Market after one month
 - Ran purchases on the Primary Market for fulfillment of international customer orders
- 2005-2006 **VEOLIA GROUP (SIDEM: Turnkey contractor of thermal desalination plants)** **London, UK**
Technical Consultant (Summer 2006)
- Supported export turnkey plants' site erection with purchase and supply of missing components and spare parts
 - Evaluated sub-suppliers commercial offers comparison
 - Performed contracts negotiations
- Purchase Department Trainee (Summer 2005)**
- Investigated new suppliers to buy equipment for new plants
 - Requested price quotes for contracts' components

OTHER

- Computer Skills Microsoft Office, Visual Basic (VBA), Matlab, Delphi 8, Fox pro, Bloomberg (API), Reuters, Eviews, STATA
- Activities Vice-President, Brandeis Emerging Markets Club (2008-Present)
Member, Association of Latin American Professionals in Finance and Accounting
CFA Level I candidate
- Languages Gourmet cooking, karate (black belt and instructor), math tutor for at-risk youth
Native French, fluent Spanish