

RITU GOPAL

415 South Street, Waltham, MA 02454
617-739-8659 – ritugopal@brandeis.edu

SUMMARY

Entrepreneurial MBA candidate with 8 years of diverse experience in production management, sourcing and retail spanning 6 countries. Seeking to transition into Operations Management field.

EDUCATION

2008-Present	BRANDEIS INTERNATIONAL BUSINESS SCHOOL Master of Business Administration , expected May 2010 Relevant Courses: Operations Management, System Dynamics, Global Outsourcing	Waltham, MA
1994 - 2002	UNIVERSITY OF MUMBAI Bachelor of Arts in Commerce , first class	Mumbai, India

EXPERIENCE

2006 - 2007	DEACONS KENYA LIMITED Buyer <ul style="list-style-type: none">Accountable for merchandise in the four 4U2 (leading outlet) stores in Kenya and Tanzania with annual revenues of US\$1.5 millionMaintained inventory levels maximizing sales and profitability. Sales increased 40% in 1st yearLiaised with customers, store managers and sales assistants to meet targets	Nairobi, Kenya
2005 - 2006	RISING SUN KENYA Sales Assistant for Structured Products <ul style="list-style-type: none">Executed orders up to 200,000 pieces per season for American clients in the Kenyan export processing zone, including K Mart, Kohls, Jones and Nine WestEnsured all necessary fabric, trims and accessories from China, Sri Lanka, South Africa and Pakistan were available on scheduleAnalyzed production figures with factory managers to meet deadlines	Nairobi, Kenya
2001-2004	FIFTH AVENUE SOURCING Technical Consultant (2004) <ul style="list-style-type: none">Facilitated multiple garment export orders, servicing European clientsWorked closely with Indian factories, shipping agencies, and government institutions to facilitate smooth flow of ordersExtensive domestic travel and constant communication with buyers in Germany and Italy Sales Assistant (2001-2003) <ul style="list-style-type: none">Selected to be a part of the Per Una launch team for the Kuwait marketActively involved in the inventory management process for the 27,000 square feet store	Chennai, India Kuwait City, Kuwait
1998-2001	GIORDANO Store Manager <ul style="list-style-type: none">Successfully managed one of the thirteen franchise stores dealing in men's, women's and children's wear with annual revenues of over a US\$ 1million	Dubai, UAE

OTHER

Computer Skills	Basic knowledge of SPSS and STATA
Activities	Member, Association for Operations Management (APICS) Supply Chain Management Certificate (APICS certified) Volunteer: Make a Wish Foundation
Languages	Fluent Hindi and Tamil (Indian language), experience with customers in Russian and Arabic