Policy Statement

Sponsored Programs Proposals and Awards Administration

A broad range of research and scholarly pursuits of the faculty is essential to the success of the educational mission of the University. Brandeis encourages research and creative activities across all academic disciplines. This commitment stems from Brandeis' mission to advance knowledge, to educate both undergraduate and graduate students, and to help serve the economic and cultural needs of society. In furtherance of these goals, Brandeis faculty and other approved Brandeis personnel are encouraged to submit proposals to sponsors for support. Sponsors can be external organizations such as federal, state, local, foreign, and other government entities, private industry, foundations, educational institutions, and charitable organizations.

This policy discusses the administration of proposals and awards for externally sponsored projects. It outlines the roles and responsibilities of University officials, including faculty and administrators, and outlines general proposal submission and acceptance procedures. The purpose of this policy is to help ensure that all proposals and awards conform to federal regulations, including the Uniform Guidance 2 CFR 200, effective December 26, 2014, or the applicable OMB Circulars before that date, and are consistent with Brandeis' academic policies and sound fiscal practices. Since every sponsor has its own guidelines or regulations, and these are always subject to change, individual sponsor requirements are not necessarily covered.
1. Roles and Responsibilities

Numerous faculty, academic and administrative units and other individuals have roles and responsibilities involved with sponsored projects. The purpose of this section is to discuss the roles and responsibilities of the principal offices and individuals in this process.

A. Associate Provost for Research Administration
The Associate Provost for Research Administration, under the direction of the Provost, has responsibility for general policies concerning research and sponsored projects and acts along with the faculty as an advocate and spokesperson for the University research community. The Associate Provost for Research Administration serves as the Director of the Office of Research Administration (ORA).

B. Office of Research Administration (ORA)
Sponsored programs administration at Brandeis is a partnership forged between the faculty and University administrators. Departments, Schools, the Office of Research Administration (ORA), and Sponsored Programs Accounting (SPA) form a network of administrative personnel who provide a spectrum of support services to the faculty researcher or project director.

ORA, within the Office of the Provost, assists faculty in obtaining external funding to support their creative and scholarly activities. As such, ORA plays a role in helping the University fulfill its research, instruction and public service missions.

ORA assists departments and faculty members in the preparation of proposals, the review and approval of proposals, the negotiation of agreements, and the administration of awards. The Associate Provost for Research Administration is Brandeis' Authorized Administrative Official for externally sponsored activities. The Associate Provost for Research Administration can delegate signature authority to senior staff inside ORA. ORA is the only institutional unit authorized to submit proposals to external entities for financial support in the form of a contract, grant, or agreement (including those generated by the Office of Corporation and Foundation Relations); and to commit the University in the event an award is made in accordance with grant and contract submission and acceptance noted in this policy.

ORA has a primary responsibility to ensure that grant and contract agreements protect the University’s integrity and each faculty member's research and scholarship.

1. Proposal Review and Approval
As the Authorized Administrative Official, the Associate Provost for Research Administration (and Director of ORA) is responsible for assuring that all proposals and awards are consistent with sponsor requirements and with Brandeis' academic and fiscal policies. In carrying out this responsibility, the Director of ORA coordinates special academic, legal, operational, and financial reviews and approval, where necessary. ORA
oversees the Institutional Review Board, the Institutional Animal Care and Use Committee, and the Institutional Biosafety Committee.

During the proposal preparation and review process ORA administrators will:

- provide guidance as needed to Principal Investigators and others in the preparation of budgets and other sponsor required forms;
- check the final application for completeness and conformance with all sponsor requirements;
- review the proposed budget for cost allowability, reasonableness, application of correct indirect cost rates, and the appropriateness of any cost sharing or contributed effort;
- review all proposed consultant, contractor and subrecipient arrangements;
- coordinate the review of non-routine direct cost and indirect cost exceptions;
- check the Project Approval Form to ensure necessary departmental approvals, financial approvals for exceptions, and completion of all regulatory compliance requirements.

2. Acceptance of Award
ORA provides institutional oversight for acceptance of new awards, in consultation with the Principal Investigator and Department Administrator. This oversight includes:

- review the proposed award for conformance with Sponsored Programs Proposal Submission and Award Acceptance Policy section of this policy, and where necessary coordinate appropriate academic, financial, or legal reviews (any terms and conditions that involve modification or rental of space, assumption of liabilities or indemnification, requires the review and approval of the Senior Vice President for Finance & Treasurer);
- accept the project budget and negotiate the terms of and execute the award document, in consultation with the Principal Investigator and/or Department Administrator (any terms and conditions that involve modification or rental of space, assumption of liabilities or indemnification, require the review and approval of the Senior Vice President for Finance & Treasurer);
- initiate the award set up process, notifying the Principal Investigator and Department Administrator of all project terms and conditions;
- approve and expedite pre-award funding arrangements where appropriate; authorize Sponsored Programs Accounting to establish the project account in the financial system;
- notify the Principal Investigator and Department Administrator that transactions can be posted against the account.

3. Project Administration
ORA is responsible for providing institutional oversight, review, and approval of all administrative actions requiring formal submission to a sponsor or from a subrecipient.
ORA also ensures that all sponsor requirements relating to non-financial reporting and closeout are met.

In consultation with SPA, ORA provides administrative institutional oversight on re-budgeting and other post-award administrative activities in accordance with sponsoring agency guidelines.

ORA approval is required for the following:

- purchase of equipment used principally or solely for research, if not identified in the original approved agency or sponsor budget;
- significant re-budgeting: defined as required by a sponsored agency or a single direct cost budget category that increases or decreases by 25% or more regardless of whether agency approval is required;
- incurring pre-award costs for essential expenditures, to be incurred within 90 days prior to the effective date of a new or competing renewal award, at the department's risk;
- no-cost extensions in accordance with sponsor guidelines;
- all administrative requirements that require prior agency approval;
- any sponsoring agency requirements for pre or postdoctoral candidates.

ORA will:

- prepare, negotiate and execute subrecipient agreements and modifications;
- ensure compliance with all non-financial regulatory compliance;
- forward to Principal Investigator all sponsor notices, including programmatic reporting reminders, and monitor the reply thereto, if applicable;
- receive from the PI or designated staff evidence of submission of programmatic reports and notify administrative heads of delinquent reports.

**C. Senior Vice President for Finance & Treasurer**

The Director of Sponsored Programs Accounting (SPA), under the direction of the Senior Vice President for Finance & Treasurer, is responsible for coordinating the development of all fiscal management policies governing Brandeis' sponsored projects. Offices reporting to the Senior Vice President for Finance & Treasurer include SPA, Strategic Procurement, and Financial Affairs & Treasury Services. The Director of Sponsored Programs Accounting and the Associate Vice President for Finance & Controller, in consultation with the Associate Provost for Research Administration and the faculty, provides institutional oversight with regard to federal cost accounting standards, indirect costs, and compliance with federal effort reporting and audit requirements. The Senior Vice President for Finance & Treasurer participates in the ORA review of those proposals and awards that involve significant exceptions to those procedures as detailed in this policy. The Senior Vice President for Finance & Treasurer ensures compliance with effort reporting policy.
Proposal Review and Approval
The Senior Vice President for Finance & Treasurer participates in the ORA review of those proposals and awards that involve significant financial implications for the University in accordance with section of this policy. Examples of such implications include significant cost sharing, proposals involving capital expenses, renovations or alterations, or future commitments.

D. Sponsored Programs Accounting (SPA)
Sponsored Program Accounting (SPA) works closely with the University’s research community to provide seamless processing of post-award activities while ensuring compliance and consistency with overall fiscal management. SPA’s responsibilities include research accounting and financial management functions, time and effort certifications, indirect cost rate calculation and negotiations, service center administration, property management, coordination of the annual audit conducted in accordance with Subpart F of the Office of Management and Budget (OMB) Uniform Guidance (formerly the OMB Circular A-133 audit) and periodic agency audits, the creation and implementation of related policies and business processes, and oversight of systems and training.

1. Acceptance of Award
SPA, in cooperation with ORA, is responsible for timely and accurate account set up in the financial system for new and continuing awards.

2. Project Administration
SPA is responsible for timely billing and collection of all sponsored projects revenue.

SPA, under the Senior Vice President for Finance & Treasurer, is responsible for providing timely and accurate financial information and reports on sponsored project expenditures and commitments to sponsors, the PI and departmental administrators.

Sponsored Programs Accounting will:

- provide post-award financial administration support to departments;
- monitor costs charged to awards to determine if they are reasonable, allowable and allocable and comply with special award terms and conditions;
- review all awards to ensure that there are no unallowable costs charged to awards;
- approve grant related cost transfer requests;
- certify carry-forward of unexpended funds;
- oversee the administration of the effort reporting function, including the Time and Effort Certification Forms;
- approve retroactive payroll adjustments (RLDC);
- in coordination with accounts payable, review and approve advances and expense reimbursements;
- follow up with sponsors on outstanding payments as required by the terms of the agreement;
• approve suprecipient payment requests;
• evaluate subrecipients and review subrecipient agreements for compliance with the University's policy regarding subrecipient monitoring;
• ensure that all financial reporting requirements are met such as ensuring all final reports are submitted within 90 days of the project end date;
• record due dates for programmatic reports and provide notice to Principal Investigators of reporting requirements;
• receive from the PI or designated staff evidence of submission of programmatic reports;
• provide supporting documentation for financial reports and ensure documentation is adequate to support allowability and allocability of costs;
• coordinate government, private sponsor and public accounting firm audits.

E. Principal Investigators
Although the University is legally responsible to the sponsor as the actual recipient of a grant or contract, the Principal Investigator (PI) is accountable for the proper fiscal management and conduct of the project. This includes managing the project within funding limitations and all of the terms of the award, assuring that the sponsor is notified when significant conditions related to project status change, and ensuring that all programmatic reporting requirements are met in a timely fashion. To assist faculty, the University provides supporting administrative services and has established procedures to help meet both sponsor and University requirements. While responsibility for the day-to-day management of project finances may be delegated to administrative or other staff, accountability for compliance with federal requirements, Brandeis policies and sponsor requirements ultimately rests with the PI. The full cooperation and vigilance of the PI, along with the University, is necessary to maintain the stewardship role. The PI is normally a faculty member holding a regular appointment or an employee who otherwise meets the eligibility requirements of a School, as approved by the Dean. The PI reports to an Administrative Head (such as the head of a Department, division, School, center, or other organized academic or research unit). In the truest sense, therefore, the sponsored programs process is a joint effort between the PI and the University.

1. Preparation of Proposals
Principal Investigators have primary responsibility for planning and carrying out the preparation and submission of proposals for external support. Although PI's may have administrative staff to assist with the proposal development process, they are ultimately responsible for the quality and scientific integrity of the proposal, and for understanding and complying with all Brandeis academic and fiscal management policies for managing external support.

a. Technical Proposal
The Principal Investigator is responsible for preparing the technical proposal.

b. Proposal Budget
The Principal Investigator prepares, or directly supervises the preparation of, the categorized budget and its justification, including identifying the need and source for cost
sharing (including matching funds), the need for subrecipients, contractors, consultants, etc.

c. Regulatory Requirements
The PI is responsible for anticipating whether the research will involve human subjects, live animals as subjects, recombinant DNA, infectious agents, narcotics or biological toxins, human blood or body fluids, radioactive materials, hazardous materials, or other regulated activities requiring University review or clearance. The PI is responsible for preparing information and forms required for review by Brandeis' Human Subjects Committee, Animal Care and Use Committee, or other institutional regulatory compliance entities.

d. Project Approval Form
The Principal Investigator prepares, or directly supervises the preparation of, and signs the Project Approval Form, and requests required approvals in a timely fashion.

2. Acceptance of the Award
The PI is responsible for collaborating with ORA in any negotiations with the sponsor relating to modifications of the project scope or budget or proposed terms and conditions of the award.

The Principal Investigator is responsible for reviewing and approving the award agreement, in conjunction with ORA, including the scope of work, budget and the special terms and conditions of the award, and for managing the award in accordance therewith.

3. Conduct and Management of Award
The Principal Investigator is responsible for all actions required to manage and complete the scientific, programmatic and financial aspects of the sponsored project in accordance with all of its terms and conditions, including the performance of all subrecipients. The Principal Investigator is also responsible for the management of the award budget and expenditures in accordance with federal, university and sponsor's requirements. This includes attesting to the allowability, allocability and reasonableness of all expenditures. Principal investigators are responsible for routine monitoring of the status of grant accounts to prevent overdrafts and incorrect charges and ensure that unallowable costs are not charged to an award.

The Principal Investigator is responsible for the timely submission of all required programmatic reports, interim and final. The information contained in such reports must be supported by adequate documentation. The Principal Investigator will provide notice to ORA and SPA that programmatic reports have been submitted.

F. Administrative Heads
An Administrative Head is normally the academic leader with programmatic, managerial and fiscal responsibilities for a designated area such as a Department, School, or center.
In respect to sponsored programs, Administrative Heads are accountable for the performance of Principal Investigators and administrative staff under their supervision. These responsibilities include managerial oversight of sponsored programs administration and activities performed in the Department, School, or center such as the following:

- provide oversight for all aspects requiring regulatory requirements including effective implementation of federal policies and regulations in the Department;
- ensure that PI's and administrative staff with sponsored projects responsibilities receive adequate training and support;
- ensure that any delegation of grants management authority is made to individuals who have been appropriately trained.

1. Preparation of Proposals
Administrative Heads are responsible for academic and financial approval of all proposals submitted on behalf of faculty and staff under their supervision. In approving proposals, the Administrative Head is accountable to:

- determine the consistency of a sponsored project with the educational, research, and/or public service objectives of the University and the organizational unit;
- determine the appropriateness, acceptability, and availability of faculty time, space, equipment, and any financial commitments contained in proposals for sponsored projects;
- ensure that matching dollars, cost sharing, and support from other sources is appropriately documented and available;
- ensure that proposals have complied with any regulatory reviews relating to human subjects, animal care, etc;

2. Acceptance of the Award
Administrative Heads are responsible for reviewing and approving significant changes to the original proposal.

3. Conduct and Management of the Award
Administrative Heads are responsible for general oversight of the programmatic and financial aspects of sponsored projects activities in the Department or School.

The Provost has delegated to Administrative Heads the responsibility for management of funds in their activities/accounts. These officials have the authority to expend these funds to accomplish their assigned responsibilities, and have managerial responsibility for assuring that expenditures charged to their activities/accounts are:

- reasonable and necessary;
- consistent with established University policies and practices applicable to the work of the University, including instruction, research, and public service;
- consistent with sponsor or donor expenditure restrictions.
Administrative Heads are responsible for approving the resolution of all overdrafts and unallowable cost transfers on sponsored accounts.

Administrative Heads are also responsible for assuring that all programmatic reporting requirements are met.

4. Delegation of Authority
Authority to sign for the administrative unit, including approving sponsored program activities and expenditures on an activity/account may be delegated by the Administrative Head. However, the Administrative Head retains accountability for prudent control of the activity/account. The Administrative Head may place limits on the dollar level and the types of expenditures or approvals for which signature authority is delegated. All delegations for sponsored programs financial and administrative transactions require completion of the University's required sponsored programs training.

G. Departmental Administrators and Administrative Staff
Administrative Staff, by providing administrative support for one or more sponsored projects, are critical to the success of the project and its effective administration. Departmental administrators include staff with a wide variety of duties and position titles.

With respect to sponsored projects, departmental administrators may work under the direct supervision of a PI, Administrative Head, or other departmental administrators. Their duties can range from preparing or assisting in the preparation of documents, forms, transactions, etc. to approving certain transactions on behalf of the Administrative Unit or Principal Investigator. Thus, their responsibility may vary depending on the assigned duties and the level of training.

Administrative staff whose duties regularly involve assisting in the processing of sponsored programs administrative or financial transactions should complete the basic sponsored programs training offered by ORA/SPA. Staff who have been delegated to sign on behalf of Principal Investigators or the Administrative Unit are required to complete the full sponsored programs training.

II. Policies and Procedures

A. Sponsored Programs Proposal Submission and Award Acceptance Policy
Brandeis is an internationally recognized research university where outside sponsorship of research, scholarly activities, and instructional interests of the faculty is encouraged. In order to fully support these initiatives, the sponsor should provide both the direct and indirect cost associated with this research. The specific policies on proposal submission and award acceptance described below are designed to provide maximum indirect cost recovery with the minimum impact on direct costs available to the research project. The purpose of these policies is to ensure that sponsored projects are undertaken on a sound fiscal basis, and that significant or potential financial implications for the University are considered before the submission of a proposal and the acceptance of an award.
B. General Policy on Cost Recovery
Brandeis' policy is to perform sponsored projects on a full cost recovery basis to the maximum permitted by sponsor. Full cost recovery is necessary to support the University's programmatic, physical and administrative capacity to perform extramural projects. Therefore, proposals and awards should carefully address all anticipated costs and obligations, direct and indirect, operating and capital, which would be incurred under the work proposed.

The following sections discuss the policies for both direct and indirect costs separately for proposal submission and award acceptance.

C. Proposal Submission
It has been a long-standing policy of Brandeis University that proposals may be submitted to sponsors only through one of two possible routes: the Office of Research Administration (for proposals that specifically request support for faculty members' research projects) or the Office of Corporate and Foundation Relations in Development (for proposals requesting general program support). Before initiating a proposal to private industry or to a foundation, clearance must be received from the Director, Office of Research Administration; or the Director of Corporate and Foundation Relations. Without this clearance, the Office of Research Administration will not approve proposals to these entities for submission. Awards received from outside sources without prior proposal approval normally will not be accepted by the institution. Faculty are encouraged to speak to ORA at the earliest time when a request for funding is being considered.

D. Direct Cost
All proposals, except for those noted below and in the indirect cost section of this policy, will be handled by ORA as routine proposals without further review.

For non-routine proposals, after discussions with the principal investigator, ORA will consult as appropriate with the Senior Vice President for Finance & Treasurer, and other University officials before approving any proposal or award that involves significant financial commitments or implications for the University. The following three areas will require further consultation and approvals:

1. proposals and awards involving any non-salary cost sharing e.g., matching funds; ongoing operating expenses that will not be covered by the proposal, must identify the funding source; future fund raising can be an acceptable funding source at the time of proposal submission if approved by the Senior Vice President of Development;
2. proposals or awards involving acquisition of space, renovations or alterations; or equipment purchases requiring alteration or renovation of space;
3. proposals or awards in excess of $500,000 in direct annual expenditures.

The purpose of reviewing proposals and awards involving significant expenditures, cost sharing, or other University commitments is to ensure that such issues are adequately
factored into University budget and planning activities, and to ensure that academic and fiscal priorities are appropriately considered.

Since such reviews may take time, it is important to provide adequate lead-time for the PIs and ORA to resolve the needed commitments in an orderly and timely fashion. PIs should discuss proposals that fall into these categories with ORA before preparing the application.

**E. Indirect Costs and Exceptions**

1. Where sponsor policy permits full indirect cost recovery (e.g., most federally sponsored research grants and contracts), proposals should be submitted using the Brandeis approved federally negotiated indirect cost rate. Department Administrators and PIs are not authorized to submit proposals that do not include the applicable indirect cost rate as part of the budget. Proposals at the federally negotiated rates will be submitted without additional consideration unless there are direct cost issues as discussed above.

2. Where published sponsor policy specifically limits the amount of indirect cost recovery permitted (e.g. federal training grants, grants from private foundations) Department Administrators and PIs should submit proposals at the maximum permissible rate. Department Administrators and PIs should also seek to maximize direct cost recovery, by including direct reimbursement of administrative costs where permitted by the sponsor. (See Brandeis CAS Policy on Direct and Indirect Costs.) Proposals at published rates will be submitted without additional consideration unless there are direct cost issues as discussed in the Direct Cost section of this policy.

3. The University's federally negotiated indirect cost rate should be used for all proposals submitted to a sponsor that does not have a published rate.

In fairness to all faculty and researchers, the full cost burden should be shared equally. Therefore, exceptions to full indirect cost recovery or to published sponsored rates must balance PIs and departmental interests with University-wide institutional interests. As a means of determining the costs and benefits of exceptions, the following criteria will be taken into consideration:

1. The likelihood that an award would be seriously jeopardized without an exception, and the potential effect of the loss on the faculty member's overall research program,

2. The benefit to new or junior faculty members, whose research efforts are heartily encouraged, or in support of research efforts in new directions which otherwise might not be sufficiently developed to attract typical peer-reviewed awards.

3. The benefit of increasing direct costs available for student support or a budget-relieving activity (e.g. academic year salary, student tuition).

4. The total cost to Brandeis.
The University will continue to be fully supportive of junior faculty in their efforts to become established researchers.

**Exception Procedures**
Requests for submission of proposals at a rate below the federally negotiated rate or the published sponsored rate under the criteria listed above will be reviewed in accordance with the following two procedures and limitations:

1. The Principal Investigator (PI) initiates requests for indirect cost exceptions. The request must be in writing or documented on the Project Approval Form, and include the reason for the exception and the amount to be approved. The Department or organized research unit must endorse all exceptions.

2. Because of the policies adopted for RCM budgeting, if the request is less than the annually approved RCM budget rate for administration, then the Dean of IBS, Dean of Rabb or Dean of Heller, must endorse the proposal prior to submission and follow RCM budget procedures.

The Associate Provost for Research Administration has been delegated authority to evaluate properly documented and endorsed indirect cost exceptions. The Associate Provost for Research Administration will consult with the Senior Vice President for Finance & Treasurer, and other appropriate University offices in the review process.

**Award Acceptance**
In order to ensure acceptance of a subsequent award, ORA must approve all proposals prior to submission. The University will not normally accept awards received from outside sources without prior proposal approval. ORA is the only party authorized to negotiate reduced indirect cost rates with a sponsor.

Reduced indirect cost rates will not normally be allowed when or after the award is accepted by the University. Any proposed exceptions must follow the Exception Procedures outlined above for proposal submission.

**Other Issues Affecting Indirect Cost Recovery**

*Cost Sharing through Indirect Cost Reductions*
Volunteering indirect costs for cost sharing is not appropriate. When the sponsor does not restrict reimbursement of indirect costs, indirect costs may not be offered to a sponsor to meet cost sharing requirements. When a governmental or nonprofit sponsor does have a published policy which restricts reimbursement of indirect costs, the difference between the full indirect cost amount and the restricted amount may be applied to meet mandatory cost sharing, unless the sponsor specifically prohibits this. Under the federal Cost Accounting Standards, any cost sharing offered, whether for direct or indirect costs, must be documented and is subject to external audit.

*Administrative Fee or Institutional Allowance in lieu of Indirect Costs*
When a sponsor does not allow for an approved indirect cost rate to be charged to an award, but does provide an administrative fee or institutional allowance in lieu of indirect
costs, this amount is remitted as indirect costs unless the sponsor has restricted it for another purpose. If the allowance is greater than the federally negotiated indirect costs, the excess amount will be transferred to a departmental unrestricted account. A waiver of the published administrative fee or institutional allowance is treated as an Exception and will follow the Exception Procedures outlined above for proposal submission.

**Retroactive Indirect Cost Exceptions for Overdrafts, Sponsor Default, or Disallowed Costs**

Indirect cost rate exceptions will not be approved retroactively after work under an award has started or after termination to cover expenses not paid for by the award sponsor. Such situations can include: overdrafts of the award amount; disallowed costs; sponsor default where the sponsor does not provide full payment; and withholding of payments due to non-performance or disputes.

**F. Fixed-Price Contracts**

A fixed-price contract is an agreement between the University and a sponsor for a specified product or service. These agreements will be subject to the same approvals as other contracts and awards. Excess funds remaining after the agreement has been completed will be governed by the RCM Budget Policy.