**Mosaic Plagiarism Exercise:**

**What is Wrong?**

Women themselves have participated in the system that leads to inequality in the workplace, although this may be changing as awareness grows. Research shows that women express lower general ambition when faced with the possible judgement of male peers. Single female students report lower desired salaries and being less willing to work long house when they thought their classmates could see their preferences (Bursztyn et al., 2017). These results, which suggest women sometimes ‘choose,’ consciously or not, to hold back, may reflect a larger issue. As recently as a decade ago, research has shown that women negotiate less for more money. More recent research, though, shows that women actually ask just as much but don’t receive raises as often as their male counterparts (Artz et al., 2018). Women are also more likely to negotiate for more money when situations are framed as opportunities to ask (Small et al., 2007). This means that a systematic awareness of the way that women approach asking for money, paired with education around self-promotion even in front of potential male suitors, can perhaps help correct the inequality.